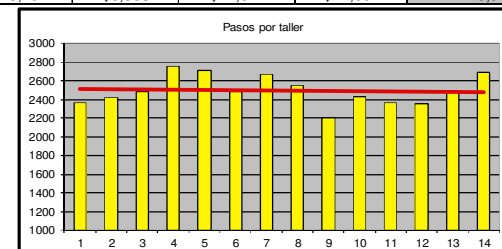
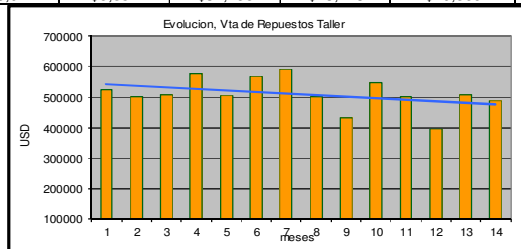
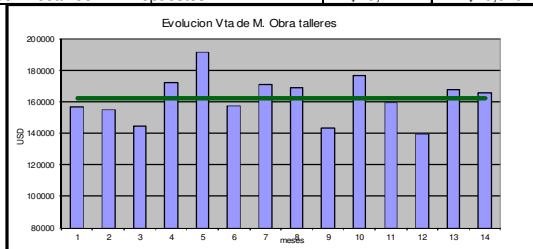


Analisis resultados servicio 2014	Autosierra	Ecuawagen	Merquiao	Abahn UIO	Abahn GYE	Abahn MCH	Induwagen	Cepsa UIO	Cepsa Chillor	Record UIO	Record CUE	Total
Pasos de taller mes	228	592	96	249	191	61	513	162	135	339	118	2,605
Pasos 2013 YTD	2,737	7,099	1,147	2,985	2,294	736	6,152	1,948	1,617	4,068	1,418	30,514
Ventas Mes M/O	\$ 11,575.07	\$ 41,738.92	\$ 5,972.73	\$ 15,013.32	\$ 13,973.04	\$ 2,991.73	\$ 31,486.07	\$ 7,352.47	\$ 4,884.48	\$ 19,396.58	\$ 7,369.92	\$161,420.55
Ventas 2013 M/O	\$ 138,900.87	\$ 500,867.08	\$ 71,672.73	\$ 180,159.79	\$ 167,676.48	\$ 35,900.71	\$ 377,832.82	\$ 88,229.60	\$ 58,613.76	\$ 232,759.00	\$ 88,439.00	\$1,814,233.21
Ventas Mes Repuestos	\$ 32,180.39	\$ 151,832.25	\$ 13,040.65	\$ 35,294.73	\$ 32,258.35	\$ 13,412.56	\$ 76,063.32	\$ 20,363.90	\$ 16,766.25	\$ 72,557.25	\$ 35,787.83	\$462,906.10
Ventas 2013 Repuestos x taller	\$ 386,164.69	\$ 1,821,987.04	\$ 156,487.77	\$ 423,536.78	\$ 387,100.18	\$ 160,950.68	\$ 912,759.80	\$ 244,366.75	\$ 201,195.03	\$ 870,687.00	\$ 429,454.00	\$5,577,660.91
Ingresos mes de servicio y repuestos	\$ 43,755.46	\$ 193,571.18	\$ 19,013.38	\$ 50,308.05	\$ 46,231.39	\$ 16,404.28	\$ 107,549.39	\$ 27,716.36	\$ 21,650.73	\$ 91,953.83	\$ 43,157.75	\$624,326.65
Ingresos 2013 de servicio y repuestos	\$ 525,065.56	\$ 2,322,854.12	\$ 228,160.50	\$ 603,696.57	\$ 554,776.66	\$ 196,851.39	\$ 1,290,592.62	\$ 332,596.35	\$ 259,808.79	\$ 1,103,446.00	\$ 517,893.00	\$7,391,894.12
Venta M/O por Paso Mes	\$ 50.75	\$ 70.55	\$ 62.49	\$ 60.36	\$ 73.09	\$ 48.78	\$ 61.42	\$ 45.30	\$ 36.25	\$ 57.22	\$ 62.37	\$ 62
Ventas M/O por paso 2013	\$ 50.75	\$ 70.55	\$ 62.49	\$ 60.36	\$ 73.09	\$ 48.78	\$ 61.42	\$ 45.30	\$ 36.25	\$ 57.22	\$ 62.37	\$ 59
Venta Repuestos por Paso (mes)	\$ 141.09	\$ 256.65	\$ 136.43	\$ 141.89	\$ 168.74	\$ 218.68	\$ 148.37	\$ 125.48	\$ 124.42	\$ 214.03	\$ 302.86	\$ 178
Venta repuestos 2013 por Paso	\$ 141.09	\$ 256.65	\$ 136.43	\$ 141.89	\$ 168.74	\$ 218.68	\$ 148.37	\$ 125.48	\$ 124.42	\$ 214.03	\$ 302.86	\$ 182.79
Venta por recepcionista M/O	\$5,788	\$10,435	\$5,973	\$15,013	\$13,973	\$2,992	\$15,743	\$7,352	\$4,884	\$9,698	\$7,370	\$ 8,968
Venta por recepcionista Repuestos	\$16,090	\$37,958	\$13,041	\$35,295	\$32,258	\$13,413	\$38,032	\$20,364	\$16,766	\$36,279	\$35,788	\$ 25,717
Venta por mecanico M/O	\$3,858	\$5,217	\$5,973	\$2,502	\$13,973	\$2,992	\$4,498	\$3,676	\$2,442	\$3,879	\$3,685	3,669
Promedio de pasos por mecanico	4.76	3.36	4.34	4.20	3.64	2.79	2.97	3.69	3.06	3.08	2.69	2.69
Venta por mecanico Repuestos	\$10,727	\$18,979	\$13,041	\$5,882	\$32,258	\$13,413	\$10,866	\$10,182	\$8,383	\$14,511	\$17,894	10,521



Ecuawagen S.A.

PIRÁMIDE DE DUPONT AÑOS:2014-2013-2012-2011-2010

US\$(000)

UTILIDAD NETA				
2014	2013	2012	2011	2010
626	752	619	348	284
-126	133	271	64	159

VENTAS				
2014	2013	2012	2011	2010
17,292	15,817	17,345	18,461	16,147
1,475	-	1,528	-	1,116
			2,314	4,370

ACTIVOS				
2014	2013	2012	2011	2010
6680	7,532	6,450	5,706	6,847
-	852	1,082	744	-
			1,141	2,022

PATRIMONIO				
2014	2013	2012	2011	2010
3,321	3,409	3,213	2,908	2,784
-88	196	305	124	156

MARGEN NETO				
2014	2013	2012	2011	2010
3.62%	4.75%	3.57%	1.89%	1.76%

ROTACIÓN ACTIVOS				
2014	2013	2102	2011	2010
2.59	2.10	2.69	3.24	2.36

ROA				
2014	2013	2012	2011	2010
9.37	9.98	9.60	6.10	4.15

GENERACION DE RIQUEZA

LEVERAGE				
2014	2013	2012	2011	2010
2.01	2.21	2.01	1.96	2.46

ROE				
2014	2013	2012	2011	2010
18.85	22.06	19.27	11.97	10.20

GENERACION DE RIQUEZA