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1. The first step is to identify the problem. In this case, the problem is that the company is not meeting its sales targets.

Abstract: This paper examines the impact of the 1990s on the U.S. economy. The author argues that the 1990s have been a period of economic growth, but also of stagnation. The author discusses the factors that have contributed to this growth, including technological innovation, globalization, and the decline of the manufacturing sector. The author also discusses the challenges that the U.S. economy faces, including the need for further technological innovation, the need to address income inequality, and the need to address the environmental challenges of the 21st century.

1. **Identify the main purpose of the document.** (What is the document trying to achieve?)
 2. **Identify the key stakeholders.** (Who are the people involved in the process?)
 3. **Identify the key risks.** (What are the potential problems or challenges?)
 4. **Identify the key resources.** (What are the assets or capabilities needed to achieve the purpose?)
 5. **Identify the key processes.** (What are the steps or activities involved in the process?)
 6. **Identify the key outputs.** (What are the results or products of the process?)
 7. **Identify the key inputs.** (What are the resources or information needed to start the process?)
 8. **Identify the key roles and responsibilities.** (Who is responsible for each part of the process?)
 9. **Identify the key metrics.** (How will you measure the success of the process?)
 10. **Identify the key assumptions.** (What are the underlying beliefs or expectations that inform the process?)

[illegible]

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The following table shows the results of the regression analysis for the dependent variable *Perceived Organizational Support*. The results show that the model explains 41% of the variance in the dependent variable. The results also show that the model is significant at the 0.001 level. The results further show that the independent variables *Organizational Commitment* and *Organizational Identification* are significant predictors of *Perceived Organizational Support*.

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