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1. **NAME OF THE COMPANY:** _____
 2. **NAME OF THE PROJECT:** _____
 3. **NAME OF THE PROJECT MANAGER:** _____
 4. **NAME OF THE PROJECT COORDINATOR:** _____
 5. **NAME OF THE PROJECT TEAM:** _____
 6. **NAME OF THE PROJECT SPONSOR:** _____
 7. **NAME OF THE PROJECT CHAIRMAN:** _____
 8. **NAME OF THE PROJECT SECRETARY:** _____
 9. **NAME OF THE PROJECT TREASURER:** _____
 10. **NAME OF THE PROJECT EVALUATOR:** _____
 11. **NAME OF THE PROJECT MONITOR:** _____
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 13. **NAME OF THE PROJECT REVIEWER:** _____
 14. **NAME OF THE PROJECT APPROVER:** _____
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12) **Identifique a função, para representação de cada caso.**

a) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
2	130
3	140
4	150
5	160
6	170
7	180
8	190
9	200
10	210
11	220
12	230

b) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
2	130
3	140
4	150
5	160
6	170
7	180
8	190
9	200
10	210
11	220
12	230

c) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
2	130
3	140
4	150
5	160
6	170
7	180
8	190
9	200
10	210
11	220
12	230

d) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
2	130
3	140
4	150
5	160
6	170
7	180
8	190
9	200
10	210
11	220
12	230

e) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
2	130
3	140
4	150
5	160
6	170
7	180
8	190
9	200
10	210
11	220
12	230

f) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
2	130
3	140
4	150
5	160
6	170
7	180
8	190
9	200
10	210
11	220
12	230

g) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
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3	140
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h) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
2	130
3	140
4	150
5	160
6	170
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8	190
9	200
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i) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
2	130
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7	180
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j) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
2	130
3	140
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5	160
6	170
7	180
8	190
9	200
10	210
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k) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
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6	170
7	180
8	190
9	200
10	210
11	220
12	230

l) Um determinado produto é vendido em 12 lojas, com o seguinte preço médio por unidade:

Loja	Preço médio (R\$)
1	120
2	130
3	140
4	150

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TABLE 1
The 100 largest U.S. corporations by sales in 2004

Source: U.S. Census Bureau, Bureau of Economic Analysis, *Survey of Current Business*, Table 1.10, "Sales of the 100 Largest U.S. Corporations by Industry, 2004." Accessed at <http://www.bea.gov/industry/sales100.htm>.

Rank	Company	Sales (\$ billions)
1	Wal-Mart Stores	386.6
2	Exxon Mobil	352.9
3	Home Depot	292.2
4	Target	287.7
5	Costco	266.5
6	CVS	265.5
7	Walmart	259.5
8	Walgreens	256.5
9	McKesson	252.5
10	Wal-Mart Stores	249.5

Source: U.S. Census Bureau, Bureau of Economic Analysis, *Survey of Current Business*, Table 1.10, "Sales of the 100 Largest U.S. Corporations by Industry, 2004." Accessed at <http://www.bea.gov/industry/sales100.htm>.

TABLE 2
The 100 largest U.S. corporations by sales in 2004

Source: U.S. Census Bureau, Bureau of Economic Analysis, *Survey of Current Business*, Table 1.10, "Sales of the 100 Largest U.S. Corporations by Industry, 2004." Accessed at <http://www.bea.gov/industry/sales100.htm>.

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7	Walmart	259.5
8	Walgreens	256.5
9	McKesson	252.5
10	Wal-Mart Stores	249.5

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	2010/2011	2011/2012
REVENUES	100,000	100,000
- Administrative services	100,000	100,000
- Other services	0	0
EXPENSES	100,000	100,000
- Personnel	100,000	100,000
- Materials	0	0
- Other	0	0
NET INCOME	0	0

1. **Identifizierung der Aufgabenstellung:**
 Ein Unternehmen plant, ein neues Produkt zu entwickeln. Die Entwicklungskosten betragen 100.000 €. Die Fixkosten pro Stück betragen 20 €. Die variablen Kosten pro Stück betragen 10 €. Der Verkaufspreis pro Stück beträgt 30 €.

2. **Bestimmung der Kostenstruktur:**
 Die Kostenstruktur ist in Fixkosten und variable Kosten unterteilt.

3. **Berechnung der Break-Even-Point (BEP):**
 Der Break-Even-Point ist die Menge, bei der die Fixkosten durch die variablen Kosten gedeckt sind.

4. **Berechnung der Gewinnschwellen:**
 Die Gewinnschwellen sind die Mengen, bei denen das Unternehmen einen bestimmten Gewinn erzielt.

5. **Diagramm zur Veranschaulichung:**
 Ein Diagramm zeigt die Kostenstruktur und die Gewinnschwellen.

6. **Interpretation der Ergebnisse:**
 Die Ergebnisse zeigen, dass das Unternehmen bei einer Menge von 10.000 Stück den Break-Even-Point erreicht.

7. **Fazit:**
 Die Kostenstruktur und die Gewinnschwellen sind wichtige Informationen für die Entscheidung über die Produktion eines Produkts.

1. **Information Technology (IT) Skills:**
 - Proficiency in Microsoft Office Suite (Word, Excel, PowerPoint)
 - Basic understanding of web development (HTML, CSS)
 - Familiarity with social media management tools

2. **Communication Skills:**
 - Strong written and verbal communication skills
 - Ability to work effectively in a team
 - Excellent customer service skills

3. **Business Knowledge:**
 - Understanding of basic business principles
 - Knowledge of local market trends
 - Ability to identify and solve business problems

4. **Personal Attributes:**
 - Self-motivated and proactive
 - Detail-oriented and organized
 - Ability to handle pressure and meet deadlines

5. **Education and Training:**
 - High school diploma or GED
 - Relevant coursework or training in business or IT

6. **Experience:**
 - Previous work experience in a retail or service environment
 - Internship or volunteer experience in a business setting

7. **Soft Skills:**
 - Problem-solving abilities
 - Time management skills
 - Adaptability to change

8. **Additional Requirements:**
 - Ability to lift and move boxes (up to 50 lbs)
 - Flexible availability for shifts

9. **Application Process:**
 - Submit resume and cover letter
 - Attend an interview
 - Complete a background check

10. **Compensation:**
 - Competitive hourly wage
 - Employee benefits (health, dental, vision)
 - Paid training

11. **Company Information:**
 - Company Name: ABC Retail Store
 - Address: 123 Main Street, City, State, ZIP
 - Phone: (555) 123-4567
 - Website: www.abcretail.com

12. **Disclaimer:**
 - This job description is not intended to be an exhaustive list of all duties and responsibilities.
 - The company reserves the right to modify or change this job description at any time without notice.

13. **Contact Information:**
 - HR Department
 - Email: hr@abcretail.com
 - Phone: (555) 123-4567

14. **Application Deadline:**
 - Open until filled

15. **Equal Opportunity Statement:**
 - ABC Retail Store is an equal opportunity employer. We do not discriminate on the basis of race, gender, age, religion, or national origin.

16. **Privacy Policy:**
 - Your personal information will be kept confidential and used only for the purpose of this job application.

17. **Terms and Conditions:**
 - By applying for this position, you agree to the terms and conditions of our employment.

18. **Signature:**
 - _____
 - John Doe, HR Manager

19. **Date:**
 - _____
 - 10/26/2023

20. **Version:**
 - 1.0

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1. **Identificação**
 Nome do beneficiário: _____
 Matrícula: _____
 Endereço completo e número: _____
 Cidade: _____ Estado: _____
 CEP: _____