

L. HENRIQUES & CIA S.A.
ESTADO DE PERDIDAS Y GANANCIAS
POR EL AÑO TERMINADO EL 31 DE DICIEMBRE DE 1999
 (Expresado en Suces)

INGRESOS:					
VENTAS BRUTAS					
(-) Devoluciones sobre ventas					
(-) Descuentos sobre ventas					
Total Ventas Netas					
EGRSOS					
COSTO DE VENTAS					
Utilidad Bruta					
Menos:					
GASTOS DE VENTAS					
Matiz					
Quito					
Sur					
Norte					
Otros (no prerrendos)					
Utilidad Operacional					
Menos:					
GASTOS GENERALES					
Matiz					
Quito					
Sur					
Norte					
Utilidad (Pérdida) Bruta					
Más/Menos:					
OTROS INGRESOS (no operacionales)					
UTILIDAD NETA					

39,882,088,552	-2,041,512,580	-785,962,524	37,054,613,448	-23,901,468,187	13,153,145,261	-5,558,002,198	Balance	3,185,495,475	1,958,997,927	5,226,141	41,782,499	5,191,502,042	366,500,156	7,595,143,063	-5,710,754,580	-4,963,543,684	-640,888,685	-15,941,194	-90,381,017	1,884,388,483	618,113,849	2,502,502,332	

(*) Ver notas a los Estados Financieros.

L. HENRIQUES & CIA. S.A.
Reporte Demostrativo de la Ventas por Líneas y Zonas
Al 31 de Diciembre de 1999

-5-

VENTAS										Lugar	
Credito											
Debito											
Rebajas											
Descuento											
Total											
Rebajas											
VENTAS NETAS											
INDUSTRIAL	Matriz	Quito	Sur	Total		1,229,964,519	418,731,727	22,255,669	166,059,567	1,837,011,482	100
		67	23	1	9	4,845,538,091	1,908,630,647	40,556,178	768,077,185	7,562,802,101	100
		%	%	%	%	6,075,502,610	2,327,362,374	62,811,847	934,136,752	9,399,813,583	100
		%	%	%	%	107,059,265	-93,287,375	-152,512,775	-83,762,885	-736,386,731	100
		65	25	1	10	-495,574,964	-245,800,150	-6,864,317	-124,745,687	-980,044,383	100
		%	%	%	%	-602,634,229	-831,156,526	-230,627,398	-231,227,456	-451,854,854	100
		-10	-11	-11	-13	8,419,769,200	13,693,254,284	5,822,813,713	5,373,809,385	11,196,623,098	100
		%	%	%	%	0	0	0	0	0	0
		87	89	89	92	5,472,868,381	2,081,562,224	55,947,530	809,391,065	8,419,769,200	100
		%	%	%	%	0	0	0	0	0	0
		90	90	90	96	5,472,868,381	2,081,562,224	55,947,530	809,391,065	8,419,769,200	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	7,337,309,741	6,355,944,543	7,337,309,741	5,373,809,385	11,196,623,098	100
		%	%	%	%	0	0	0	0	0	0
		92	96	96	92	16,338,301	16,338,301	7,621,608,468	6,886,464,041	6,886,464,041	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,876,627	45,247,109	5,998,194,002	5,603,160,214	5,603,160,214	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	47,123,736	11,601,354,216	11,648,477,952	11,648,477,952	11,648,477,952	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	3,028,403,757	3,028,403,757	1,240,168,290	1,240,168,290	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,941,287,679	37,940,800,873	39,882,088,552	2,041,512,580	-785,962,524	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,837,011,482	7,562,802,101	9,399,813,583	243,657,652	-736,386,731	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	16,338,301	14,508,072,509	14,524,410,810	821,810,288	-9,346,238	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	47,123,736	11,601,354,216	11,648,477,952	411,710,382	-40,144,472	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	3,028,403,757	3,028,403,757	431,408,788	-55,887	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,941,287,679	37,940,800,873	39,882,088,552	2,041,512,580	-785,962,524	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,837,011,482	7,562,802,101	9,399,813,583	243,657,652	-736,386,731	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	16,338,301	14,508,072,509	14,524,410,810	821,810,288	-9,346,238	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	47,123,736	11,601,354,216	11,648,477,952	411,710,382	-40,144,472	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	3,028,403,757	3,028,403,757	431,408,788	-55,887	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,941,287,679	37,940,800,873	39,882,088,552	2,041,512,580	-785,962,524	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,837,011,482	7,562,802,101	9,399,813,583	243,657,652	-736,386,731	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	16,338,301	14,508,072,509	14,524,410,810	821,810,288	-9,346,238	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	47,123,736	11,601,354,216	11,648,477,952	411,710,382	-40,144,472	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	3,028,403,757	3,028,403,757	431,408,788	-55,887	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,941,287,679	37,940,800,873	39,882,088,552	2,041,512,580	-785,962,524	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,837,011,482	7,562,802,101	9,399,813,583	243,657,652	-736,386,731	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	16,338,301	14,508,072,509	14,524,410,810	821,810,288	-9,346,238	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	47,123,736	11,601,354,216	11,648,477,952	411,710,382	-40,144,472	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	3,028,403,757	3,028,403,757	431,408,788	-55,887	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,941,287,679	37,940,800,873	39,882,088,552	2,041,512,580	-785,962,524	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,837,011,482	7,562,802,101	9,399,813,583	243,657,652	-736,386,731	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	16,338,301	14,508,072,509	14,524,410,810	821,810,288	-9,346,238	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	47,123,736	11,601,354,216	11,648,477,952	411,710,382	-40,144,472	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	40,814,160	3,028,403,757	3,028,403,757	431,408,788	-55,887	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	4,268,572,047	4,309,386,207	4,309,386,207	4,309,386,207	4,309,386,207	100
		%	%	%	%	0	0	0	0	0	0
		96	96	96	92	1,941,287,679	37,940,800,873	39,882,088,552	2,041,512,580	-785,962,52	

L. HENRIQUES & CIA S.A
ESTADO DE CAMBIOS EN EL PATRIMONIO DE LOS ACCIONISTAS
POR EL AÑO TERMINADO EL 31 DE DICIEMBRE DE 1999
(Expresado en Suces)

	capital social	reserva legal	reserva facultativa	superavit patrimonial	reexpresión monetaria	resultados acumulados	balance
Saldo al 31 de diciembre de 1998	142,000,000	32,063,050	103,508,638	1,124,213,422	1,815,955,071	244,511,752	3,462,251,933
Aumento reserva	-	8,095,341	-	-	-	-	8,095,341
Reserva patrimonial	-	-	-	289,658,585	-	-	289,658,585
Reexp. monetaria	-	-	-	-	1,397,587,107	-	1,397,587,107
Resultado acumulados	-	-	-	-	-	-126,985,725	-126,985,725
Unidad del ejercicio	-	-	-	-	-	2,502,502,332	2,502,502,332
Saldo al 31 de diciembre de 1999	142,000,000	40,158,391	103,508,638	1,413,872,007	3,213,542,178	2,620,028,359	7,533,109,573

(*) Ver notas a los Estados Financieros.