

| ESTADO DE SITUACION FINANCIERA        |        |                         |         |         |         |         |         |         |         |            |         |           |           |
|---------------------------------------|--------|-------------------------|---------|---------|---------|---------|---------|---------|---------|------------|---------|-----------|-----------|
| PERIODO 6                             |        | INDICADORES FINANCIEROS |         |         |         |         |         |         |         |            |         |           |           |
| CEDULA 2                              |        | 2018                    |         |         |         |         |         |         |         |            |         |           |           |
|                                       | CEDULA | ENERO                   | FEBRERO | MARZO   | ABRIL   | MAYO    | JUNIO   | JULIO   | AGOSTO  | SEPTIEMBRE | OCTUBRE | NOVIEMBRE | DICIEMBRE |
| ACTIVO CORRIENTE:                     |        |                         |         |         |         |         |         |         |         |            |         |           |           |
| EFFECTIVO Y EQUIVALENTES DE EFEC      | 8      | -11,060                 | 20,346  | -4,765  | 32,357  | 32,600  | 18,734  | 37,763  | 30,546  | 20,414     | 16,764  | 11,420    | 12,264    |
| CUENTAS POR COBRAR CLIENTES           | 9.1    | 243,294                 | 250,476 | 228,434 | 153,434 | 151,217 | 157,048 | 181,704 | 192,130 | 179,138    | 172,369 | 182,110   | 141,118   |
| (-) PROV. CTAS INCOBRABLES            | 9.1    | -176                    | -176    | -176    | -176    | -176    | -176    | -176    | -176    | -176       | -176    | -176      | 0         |
| CUENTAS POR COBRAR RELACIONADAS       |        | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| OTRAS CUENTAS POR COBRAR              | 9.2    | 11,335                  | 11,741  | 13,772  | 60,539  | 63,529  | 40,550  | 27,079  | 21,000  | 26,324     | 27,934  | 20,193    | 37,341    |
| ANTICIPOS A PROVEEDORES               | 9.4    | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| ACTIVOS POR IMPUESTOS CORRIENT        | 10     | 18,420                  | 8,392   | 9,142   | 17,578  | 10,203  | 10,603  | 5,164   | 12,893  | 14,780     | 13,120  | 11,066    | 6,997     |
| INVENTARIOS                           | 9.3    | 278,971                 | 236,178 | 208,075 | 240,560 | 193,962 | 165,849 | 134,889 | 225,886 | 211,753    | 197,097 | 162,880   | 153,612   |
| IMPORTACIONES EN TRÁNSITO             | 9.3    | 0                       | 0       | 0       | 0       | 0       | 0       | 91,044  | 0       | 0          | 0       | 83,674    | 103,638   |
| PREPAGADOS                            | 10     | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| TOTAL ACTIVO CORRIENTE                |        | 540,785                 | 526,957 | 454,483 | 504,292 | 451,335 | 392,609 | 477,467 | 482,280 | 452,233    | 427,109 | 471,168   | 454,970   |
| ACTIVO NO CORRIENTE:                  |        |                         |         |         |         |         |         |         |         |            |         |           |           |
| PROPIEDAD PLANTA Y EQUIPO             | 11     | 2,123                   | 2,123   | 2,123   | 2,123   | 2,123   | 2,123   | 2,123   | 2,123   | 2,123      | 2,135   | 2,135     | 2,135     |
| (-)DEPRECIACION ACUM.                 | 11     | -618                    | -618    | -618    | -618    | -618    | -618    | -618    | -618    | -618       | -618    | -618      | -618      |
| TERRENOS                              | 11     | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| ACTIVOS EN TRANSITO                   | 11     | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| OTRAS CUENTAS POR COBRAR LARGO PL     | 11     | 1,500                   | 1,500   | 1,500   | 3,780   | 2,280   | 2,280   | 2,280   | 2,280   | 2,280      | 2,280   | 2,280     | 2,280     |
| TOTAL ACTIVO NO CORRIENTE             |        | 3,005                   | 3,005   | 3,005   | 5,285   | 3,785   | 3,785   | 3,785   | 3,785   | 3,785      | 3,797   | 3,797     | 3,797     |
| TOTAL ACTIVOS:                        |        | 543,790                 | 529,962 | 457,488 | 509,577 | 455,120 | 396,394 | 481,252 | 486,065 | 456,018    | 430,906 | 474,965   | 458,768   |
| PASIVO                                |        |                         |         |         |         |         |         |         |         |            |         |           |           |
| PASIVO CORRIENTE:                     |        |                         |         |         |         |         |         |         |         |            |         |           |           |
| CUENTAS Y DOCUMENTOS POR PAGAR        | 21     | 288,672                 | 270,000 | 203,929 | 255,365 | 213,146 | 167,112 | 258,780 | 263,748 | 234,329    | 221,304 | 154,186   | 127,798   |
| SOBREGIRO BANCARIO-CONTABLE           |        | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| OBLIGACIONES FINANCIERAS CP CC        | 22     | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 11,411    | 15,106    |
| CUENTAS POR PAGAR ACCIONISTAS         | 23     | 4,244                   | 4,540   | 4,540   | 22,055  | 22,055  | 21,456  | 17,515  | 17,515  | 17,515     | 17,515  | 134,017   | 134,017   |
| PROVISIONES                           | 24     | 30,489                  | 28,345  | 29,150  | 26,323  | 32,729  | 54,220  | 60,503  | 34,020  | 33,878     | 26,208  | 19,609    | 35,907    |
| TOTAL PASIVO CORRIENTE                |        | 323,405                 | 302,885 | 237,618 | 303,743 | 267,929 | 242,788 | 336,798 | 315,283 | 285,721    | 265,027 | 319,222   | 312,828   |
| PASIVO NO CORRIENTE                   |        |                         |         |         |         |         |         |         |         |            |         |           |           |
| CUENTAS POR PAGAR A RELACIONADAS      | 26     | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 54,195    | 0         |
| OBLIGACIONES FINANCIERAS NO CORRIE    | 25     | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| PRESTAMOS DE TERCEROS LP              | 27     | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| PROVISIONES A LARGO PLAZO             | 28     | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| TOTAL PASIVO NO CORRIENTE             |        | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| TOTAL PASIVO                          |        | 323,405                 | 302,885 | 237,618 | 303,743 | 267,929 | 242,788 | 336,798 | 315,283 | 285,721    | 265,027 | 319,222   | 312,828   |
| CAPITAL SOCIAL                        | 30     | 100,000                 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000    | 100,000 | 100,000   | 100,000   |
| ADOPCION NIF POR PRIMERA VEZ          |        | 14,234                  | 14,234  | 14,234  | 14,234  | 14,234  | 14,234  | 14,234  | 14,234  | 14,234     | 14,234  | 14,234    | 14,234    |
| RESERVAS: LEGAL Y FACULTATIVA         |        | 14,953                  | 14,953  | 14,953  | 14,953  | 14,953  | 14,953  | 14,953  | 14,953  | 14,953     | 14,953  | 14,953    | 14,953    |
| OTROS RESULTADOS INTEGRALES           |        | 0                       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0          | 0       | 0         | 0         |
| RESULTADOS AÑOS ANTERIORES            |        | 83,752                  | 83,752  | 83,752  | 83,752  | 83,752  | 57,806  | 57,806  | 83,752  | 83,752     | 83,752  | 83,752    | 83,752    |
| RESULTADOS DEL EJERCICIO              |        | 7,444                   | 14,137  | 6,930   | -7,106  | -25,750 | -33,388 | -42,539 | -42,158 | -42,644    | -47,061 | -57,197   | -67,000   |
| TOTAL PATRIMONIO                      |        | 220,384                 | 227,077 | 219,870 | 205,834 | 187,191 | 153,606 | 144,454 | 170,782 | 170,297    | 165,880 | 155,743   | 145,940   |
| TOTAL PASIVO Y PATRIMONIO:            |        | 543,790                 | 529,962 | 457,488 | 509,577 | 455,120 | 396,394 | 481,252 | 486,065 | 456,018    | 430,906 | 474,965   | 458,768   |
|                                       |        |                         |         |         |         |         |         |         |         |            |         |           |           |
| -                                     |        |                         |         |         |         |         |         |         |         |            |         |           |           |
| Razon Corriente                       |        | 1.67                    | 1.74    | 1.91    | 1.66    | 1.68    | 1.62    | 1.42    | 1.53    | 1.58       | 1.61    | 1.48      | 1.45      |
| Razon Acida                           |        | 0.75                    | 0.93    | 1.00    | 0.81    | 0.92    | 0.89    | 1.00    | 0.77    | 0.79       | 0.82    | 0.93      | 1.12      |
| Dias de Inventario General            |        | 182                     | 154     | 155     | 180     | 142     | 127     | 104     | 176     | 172        | 166     | 137       | 138       |
| Dias de Ctas por Cobrar               |        | 98                      | 103     | 118     | 86      | 88      | 98      | 118     | 128     | 126        | 127     | 135       | 112       |
| Dias de Cuentas por Pagar             |        | 189                     | 177     | 152     | 191     | 156     | 128     | 200     | 206     | 190        | 187     | 130       | 115       |
| Ciclo del efectivo                    |        | 92                      | 81      | 122     | 75      | 74      | 97      | 22      | 98      | 107        | 106     | 142       | 136       |
| Capital de Trabajo                    |        | 217,380                 | 224,072 | 216,865 | 200,550 | 183,406 | 149,821 | 140,670 | 166,997 | 166,512    | 162,082 | 151,946   | 142,143   |
| Apalancamiento (Razon de Deuda Total) |        | 59%                     | 57%     | 52%     | 60%     | 59%     | 61%     | 70%     | 65%     | 63%        | 62%     | 67%       | 68%       |
| Rentabilidad Sobre Activos            |        | 1%                      | 3%      | 2%      | -1%     | -6%     | -8%     | -9%     | -9%     | -9%        | -11%    | -12%      | -15%      |
| ROK                                   |        | 7%                      | 14%     | 7%      | -7%     | -26%    | -33%    | -43%    | -42%    | -43%       | -47%    | -57%      | -67%      |
| ESTRUCTURA DE CAPITAL                 |        |                         |         |         |         |         |         |         |         |            |         |           |           |
| Activo                                |        | 100%                    | 100%    | 100%    | 100%    | 100%    | 100%    | 100%    | 100%    | 100%       | 100%    | 100%      | 100%      |
| Pasivo                                |        | 59%                     | 57%     | 52%     | 60%     | 59%     | 61%     | 70%     | 65%     | 63%        | 62%     | 67%       | 68%       |
| Patrimonio                            |        | 41%                     | 43%     | 48%     | 40%     | 41%     | 39%     | 30%     | 35%     | 37%        | 38%     | 33%       | 32%       |